

BIOPHILIA

**GENERAL SUPPLIER
&
INTERIOR CONSTRUCTORS
LTD**

COMPANY PROFILE

KRA PIN : P052014402G

REG NO : PVT-EYUBQRE6

ENTITY TYPE: PRIVATE LIMITED

WHO WE ARE.....

We are a private limited company which was found in 2018 and incorporated in 2021 by registrar of companies under **No. PVT-EYUBQRE6** with a mandate to carry out construction services and general supplies. The company is tax compliant and fully registered with Kenya Revenue Authority under **PIN No. P052014402G**.

Our company is run by a passionate team who believe we can contribute positively to improving our living and working spaces as well as living in a healthy life. We specialize in interior construction of buildings and their final finishes in Kenya. We have also delivered general office supplies to our clients. Biophilia has developed a powerful combination of in-depth market knowledge, industry relationships, creative marketing, strong negotiating and management skills that ensure a professional approach to the construction market, from beginning to completion.

WHY BIOPHILIA.....

At **Biophilia** we believe that property is an extremely valuable investment that has the unique dual ability to enrich both our personal and professional lives. We walk hand in hand with our client to ensure that they get only the best of all that the market has to offer. For our construction services, whether renovating, new construction works, we make your success central to our business philosophy.

OUR CORE VALUES

Integrity

Teamwork

Excellence

Innovation

Corporate Citizenship

Environmental Protection

VISION

We are the company of choice recognized by our employees for our core values and opportunities for personal and professional growth. We are the preeminent independent supplier of choice recognized by our customers as the best in total satisfaction and value.

MISSION

For Our Business

To provide a diverse selection of products to office environments on a business-to-business basis.

For Our Internal and External Customers

To make each aspect of every transaction a positive and satisfying experience.

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For Our Vendors

To treat vendors fairly and equitably. To pursue relationships to achieve common goals.

For Our Finances

To maintain sound and sustained profitability to ensure our security as individuals and as a company.

To use this profitability for growth and advancement for all.

To enjoy the pride that comes from being part of such an exceptional business organization.

For Our Employees

To provide an interactive environment where people excel based on shared values, open communication and shared learning.

To provide stable employment.

To provide opportunities for personal and professional growth and development. To recognize and reward achievement and performance.

To provide a workplace where employees enjoy coming to work.

To enjoy the pride that comes from being a part of Biophilia.

OUR ORGANISATIONAL STRUCTURE



OUR CLIENTELE



**GATAMATHI WATER AND
SANITATION COMPANY**



CHINGA GIRLS HIGH SCHOOL

GITHUNGURI GIRLS HIGH SCHOOL

OTHAYA GIRLS HIGH SCHOOL

GAICHANJIRU HIGH SCHOOL

COUNTY GOVERNMENT OF KIAMBU

COUNTY GOVERNMENT OF MURANGA

PARTNERS WITH

1. **Flexicon limited**
(Civil engineering Company)
2. **Architect Samuel Karanja**
(Registered architect)
3. **Cosmoplan consultants Limited**
(Architects, interior designers and urban planners)

Overview of our interior construction products & services

Our services include...

- ❖ Design concept
- ❖ Design Development
- ❖ Design Implementation
- ❖ Sub-contractor services
- ❖ Furniture supply and installation
- ❖ Electrical and plumbing works
- ❖ Professional project management
- ❖ Furnishing and fit –out services such as:
 - office partitioning
 - kitchen fittings
 - wardrobe fittings
 - ceiling fittings
 - flooring works
 - wall finishing works

Scope of works

Our projects include but are not limited to the following:

❖ **Office Partitions:**

Aluminum partitions, gypsum partitions, laminate board partitions, chipboard partitions, block board partitions, aluminum and glass partitions, aluminum, gypsum office partitioning.

❖ **Kitchens and wardrobes fittings**

Made of the following materials: Stainless steel, solid wood, block boards, mdf boards/particle boards and aluminum composite panels.

❖ **Shop Fitting:**

Banking halls, bank teller cubicles and ATM lobbies.

❖ **Flooring and carpeting**

Floor tiling-ceramic tiles, parquet, wood blocks, laminate board floor, granite tiles, marble tiles and PVC flooring solutions, wall to wall carpets and tile carpets.

❖ **Suspended Ceiling:**

Acoustic ceiling, custom built gypsum ceiling, reception ceiling, boardroom ceiling, Tng Ceiling and PVC ceilings

❖ **Window Treatments:**

Window blinds and window films, and curtains.

❖ **Wall:**

Interior and exterior painting, paneling, stencil and textured painting.

Our Design Process Checklist

Design is not that easy and is so much more than color, lighting and furnishings. Design **is the fun process of investigation, analysis, understanding, and action to build purpose and usefulness into new creative ideas.** Ultimately, creating a space where you can truly love the way you work.

I have put together this brief outline of the real phases an interior design project moves through so you know what to expect before you begin. Scroll down for the infographic version!

Programming Phase

- Client survey
- Inventory existing modular wall system, furnishings, fixtures & equipment
- Photograph space(s)
- Discussion of project budget & timeline

Design Development Phase

- Suitable alternatives for space plans
- Selection of; color palette, wall coverings & systems, flooring, ceiling & window treatments, moldings, furnishings & finishes
- Client review & approval

Construction Documents & Administration Phase

- Finalize detailed design drawings
- Order furnishings, fixtures, equipment, finishes & modular wall system
- Presentation boards
- Administration of documents for bidding; Review proposals with the client to ensure quality & fair pricing
- Client review & approval

Construction Phase

- Site visits
- Oversee subcontractors; Ensure work is progressing on schedule & as planned
- Coordinate delivery & installation
- Client meetings

Project Completion Phase

- Final walkthrough; List of missing or damaged goods
- Instruct proper care & maintenance for all new components
- Project sign off

Our portfolio

1. Office proposal sample for Free Drop Interior Designers Ltd located in Westlands at Madonna house.

Project cost: Approximately Kshs. 400,000.

Scope of works:

- Space design and planning
- Gypsum Ceiling
- Wall to wall carpeting
- Executive desk design and fitting, reception desk, break area fitting and storage shelves
- Liquid wallpaper installation and wall painting
- Aluminium partitioning
- Window blinds installation
- Cctv installation

Office layout

Proposed office spaces

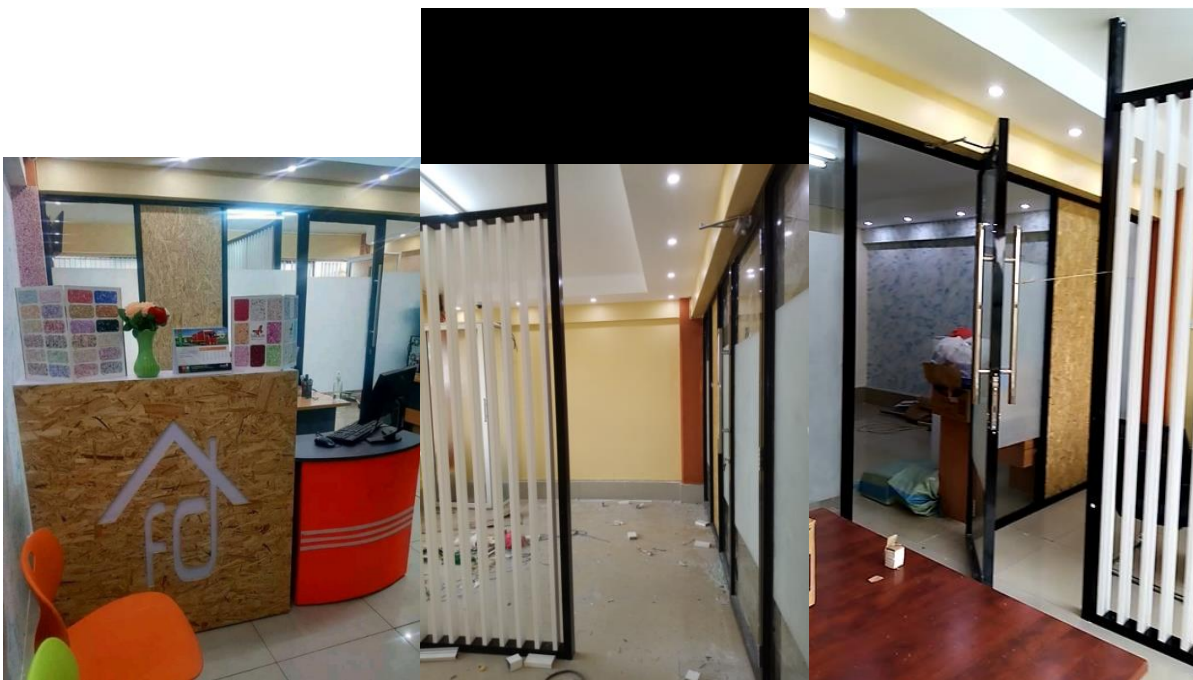


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Completed project
Before



After



Furniture and storage



2. Office proposal sample for Kalii & Co. advocates located in CBD at Bruce house.

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Project cost: Approximately Kshs. 200,000.

Scope of works:

- Space planning and design
- Gypsum installation Ceiling
- Parquet floor polishing
- Storage design and fitting
- Wall master application and painting
- Door installation
- Electrical works and Cctv

Office layout



Completed project

Before



After

“Understand to create”



3. Kitchen proposal for Mr. Steve located in Buruburu, Nairobi.

Project cost: Approximately Kshs. 350,000.



Scope of works:

- Kitchen design, supply and fitting
- Painting works
- Granite fitting
- Tiles fitting
- Aluminum window installation
- Sink and tap installation

Completed project

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4. Kitchen renovation in Kimbo, Ruiru for Ms. Wangari

Project cost: Approximately Kshs. 220,000.

Scope of works:

- Demolition works of old kitchen
- Kitchen design and planning
- New Cabinetry fitting
- New Granite fitting
- Tiles and sink installation

Proposed design



Before



After

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Other projects include:

5. Subcontract with Free drop interior designers for KenGen offices located in Ngara, Nairobi in the following items:
 - Wall to wall carpet installation
 - Window film installation
 - Vertical blinds installation
 - Aluminum partitioning

Proposals for our clients

Social distancing office furniture

Min Dia: Dia Dimension-1200 diameter *Max Dia: Dia Dimension-1800 diameter



***Triangular 1400*900**

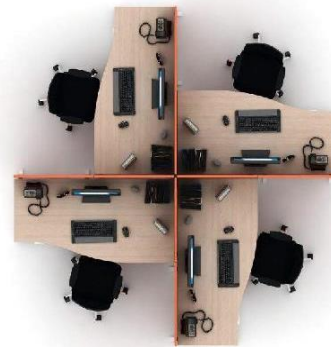
***Rectangular 1400*700**

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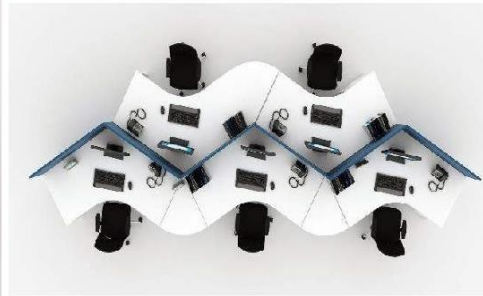
Min Dia Dimension 1200mm

***Max Dia Dimension 1800mm**



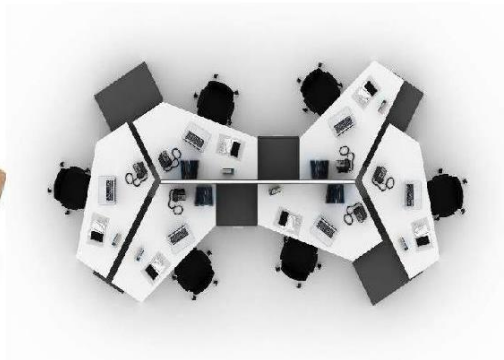
***Min Dimension 1600*700 Diameter**

***Max Dimension 1800*800 Diameter**



***Min Dimension 1600*700 Diameter**

***Max Dimension 1800*800 Diameter**



Modular office fit outs

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The work is done and everybody is gone.

No more voices, no more annoying rings, no more hectic actions and gestures.

The day is almost over, sounds and noises are now at peace.

Everything is tidy and the outside blends with the inside, and lights are turned into shadows.

Our pledge

Consistency in service

At Biophilia, we recognize our esteemed clients, however, what sets us apart is the service we deliver. We pride ourselves in the fact that we are a one stop shop for our clients' needs.

Flexibility in delivery

Professional and transparent service industry.

In an industry riddled with unscrupulous service companies. Biophilia operates above board to ensure clients transactions are handled professionally and with integrity.

Focus on the client

At biophilia our client drives everything. We will strive to provide precisely what the client needs, when they need it and at a price that reflects the products value to them.

Value add to your business

Our management team believes in being totally committed to driving forward an agenda for continuous improvement and communicating the required cultural and operational changes throughout the organization all for the client benefit.

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BIOPHILIA**General supplier & Interior contractors Ltd****Contact us:**

Our physical address: View Park towers 15th floor,
Utalii Street, Nairobi City square.
P.O. Box 10542-00200

Email: info@biophiliakenya.co.ke
nyoikepauline7@gmail.com

Tel: 0101806170
0795162023

Find us at:

www.biophiliakenya.co.ke



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